# Investment AssociatePrivate Equity

(m/f/x), based in Munich

#### Who we are

EMH Partners is a Munich-based, founder-led growth investor with more than €1.5 billion equity under management. We focus on technology-driven business models and are looking for growth opportunities that have a strong entrepreneurial / family-owned heritage and a sustainable USP in highly attractive markets (incl. Software, Healthcare, Industrial Tech). As a next-generation private equity company and one of the leading growth investment firms in the DACH region, EMH Partners supports the growth of Mittelstand companies with capital, digitization, and expansion expertise.

# Key responsibilities and tasks

- Analyze a broad spectrum of sectors and target companies
- Conduct industry studies and market analysis for the identification and conversion of potential opportunities
- Build financial models to assess and identify key value drivers and financial attractiveness
- Lead financial and commercial due diligence workstreams
- Prepare deal proposals and investment decks for the investment advisory committee
- Take responsibility for individual workstreams of portfolio management and value creation initiatives

## Personal skillset and competencies

- Strong analytical and financial skillset with experience in financial modelling
- Excellent business analysis skills as well as commercial judgement, demonstrated by an ability to form a balanced view on business models and thoroughly assess deal opportunities and risks
- Well-developed project management skills, strongly result-driven with an ability to build rapport with stakeholders, set targets, control progress and drive results
- High interpersonal competencies and persuasive communication skills
- Strong passion for the German Mittelstand and to work with entrepreneurs
- High level of drive, self-starter as well as team player mentality
- Fluent in German and English

## **Educational and professional background**

- 3-4 years professional experience in private equity and / or at a reputable strategy consulting firm or investment bank
- Advanced degree in business administration / management, economics or finance
- Excellent academic track record
- Sector experience in the industrial technology space (e.g. energy transition & electrification, industrial automation, building technology, consumer technology, circular technology) is a plus

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